



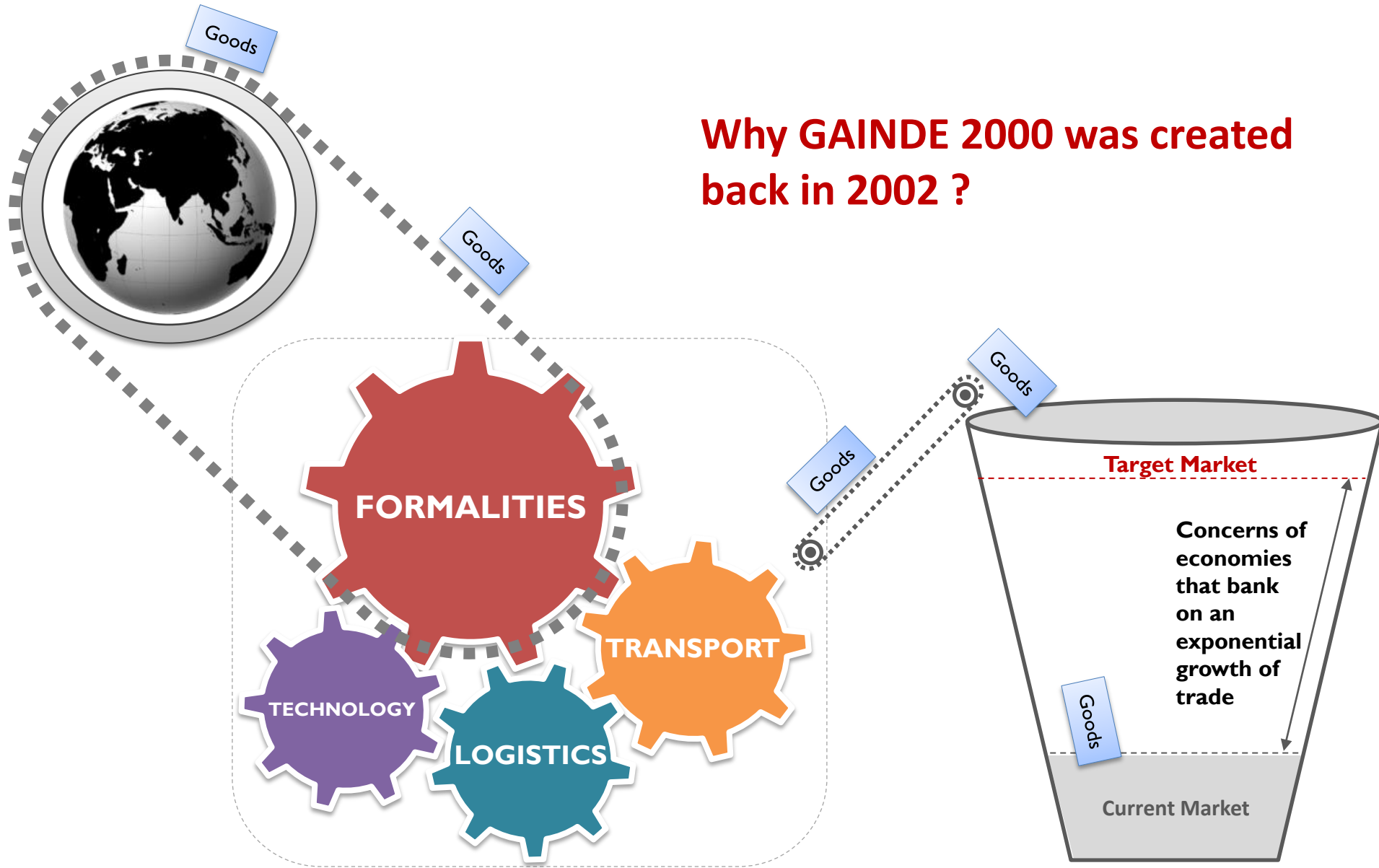
GAINDE 2000
informatique douanière

Nous construisons des solutions informatiques
pour l'efficacité du commerce et du transport

**3RD EDITION OF THE INTERNATIONAL SINGLE
WINDOW CONFERENCE**

18/09/2013

Finding solutions for improvements



Why GAINDE 2000 was created back in 2002 ?

Senegal Integral Single Window

42 Border Agencies
and Private Stakeholders
interconnected

E-Clearance Single Window



ORBUS



Gainde Integral

70% Reduction in
procedures time

B2B Portal



Buntoo



Cargo Community System



E-Manifest



E-Logistics



Trade Platform



E-Signature



E-Archiving



E-Payment



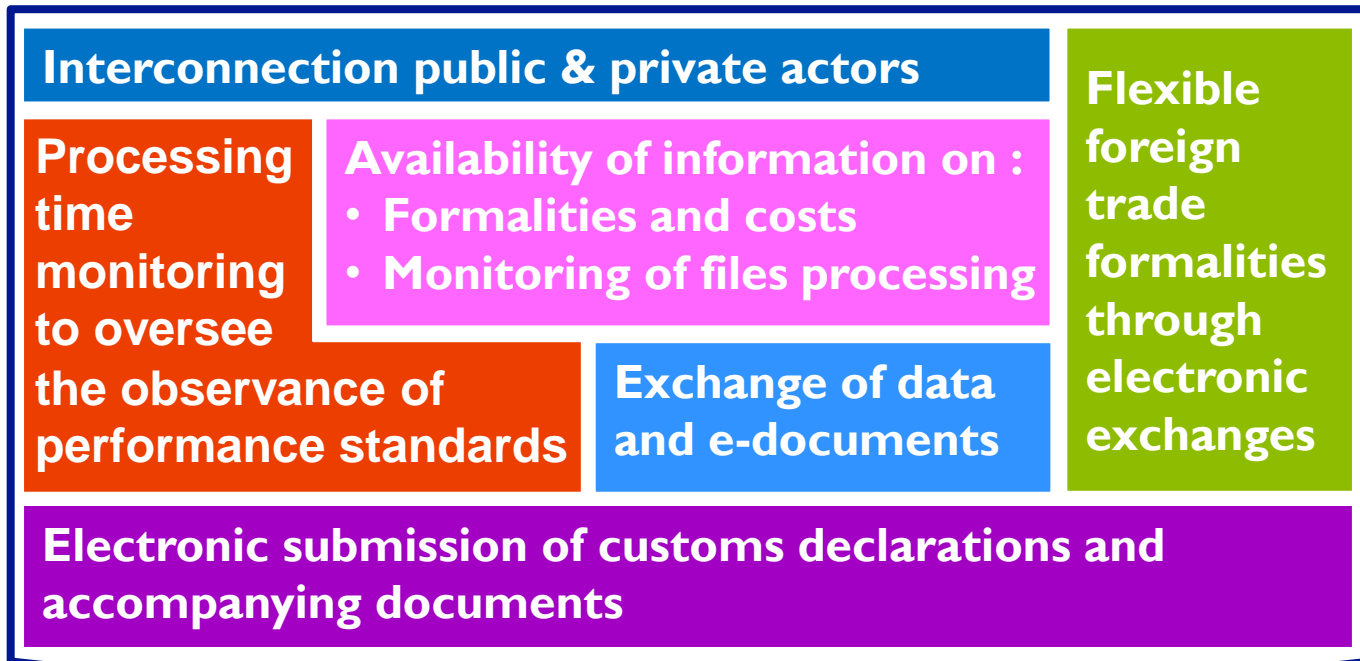
E-Services



E-Document

Senegal Integral Single Window

Real improvement has been noted in the trade environment of Senegal



**Attraction of national and foreign private investors thanks to
TRANSPARENCY**

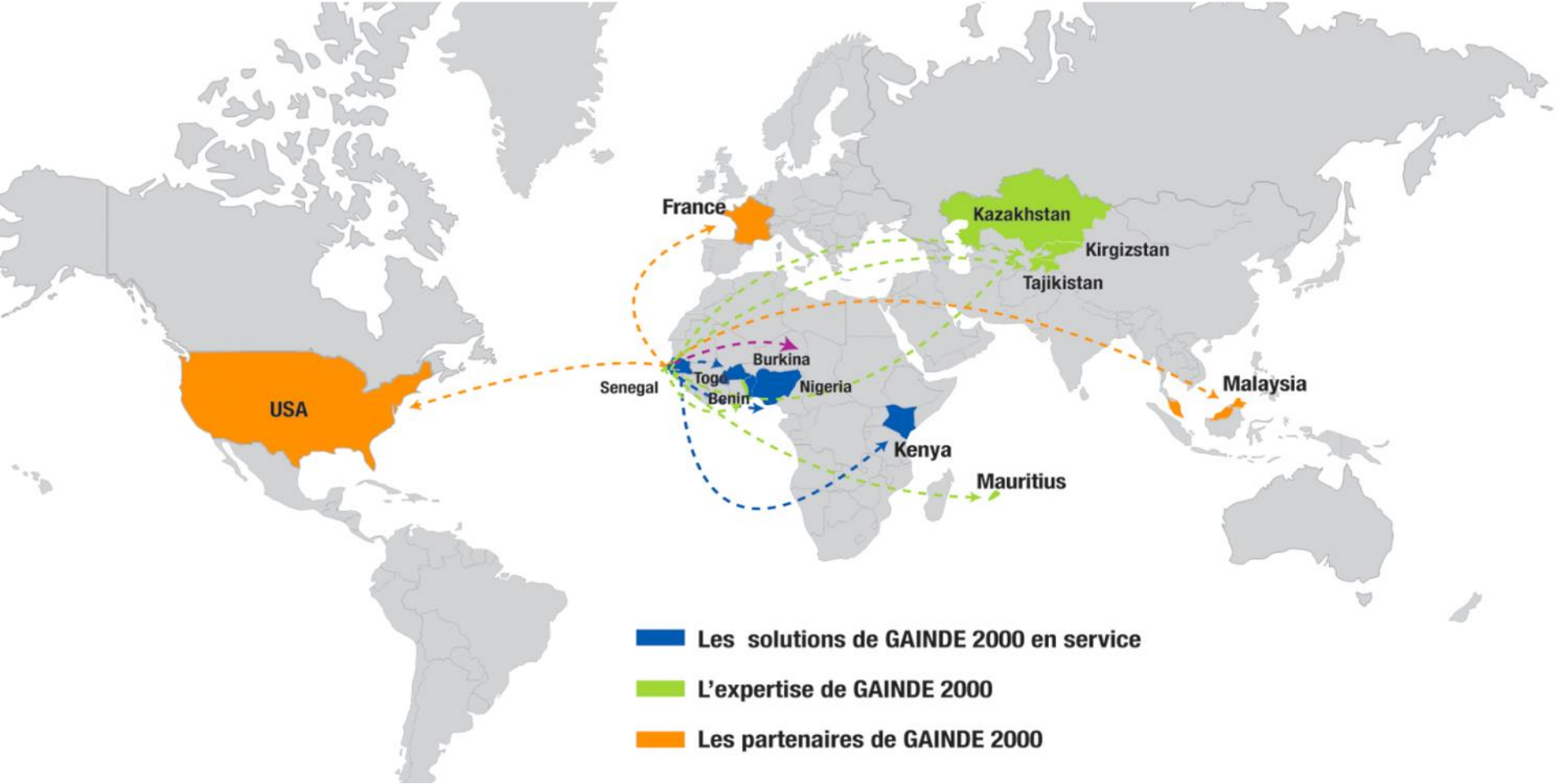


1st prize winner UN Public service Award 2012

Improving public service



Shared Experience



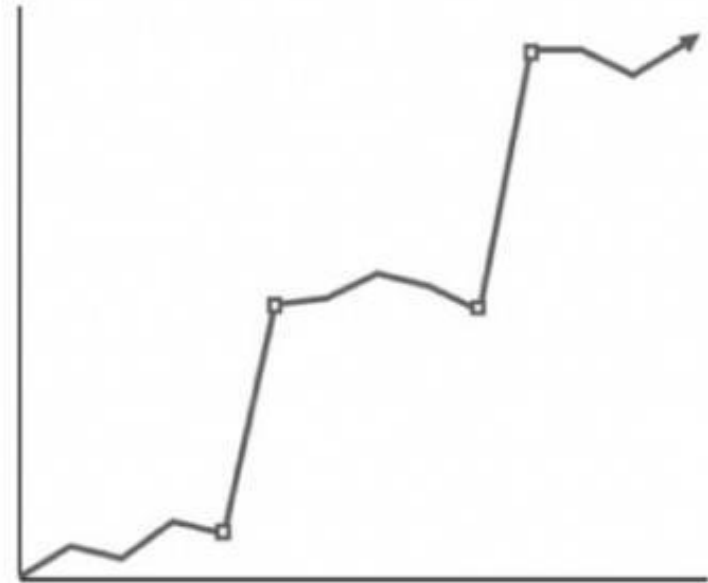
LESSONS LEARNT

The trajectories of successful Single Window projects are **NOT** continuous and steady up and to the right

Perception



Reality



KEY PERFORMANCE DRIVERS

1- VISION



2- ASSETS

3- SOLUTIONS
REALITY

1- BUILD A VISION



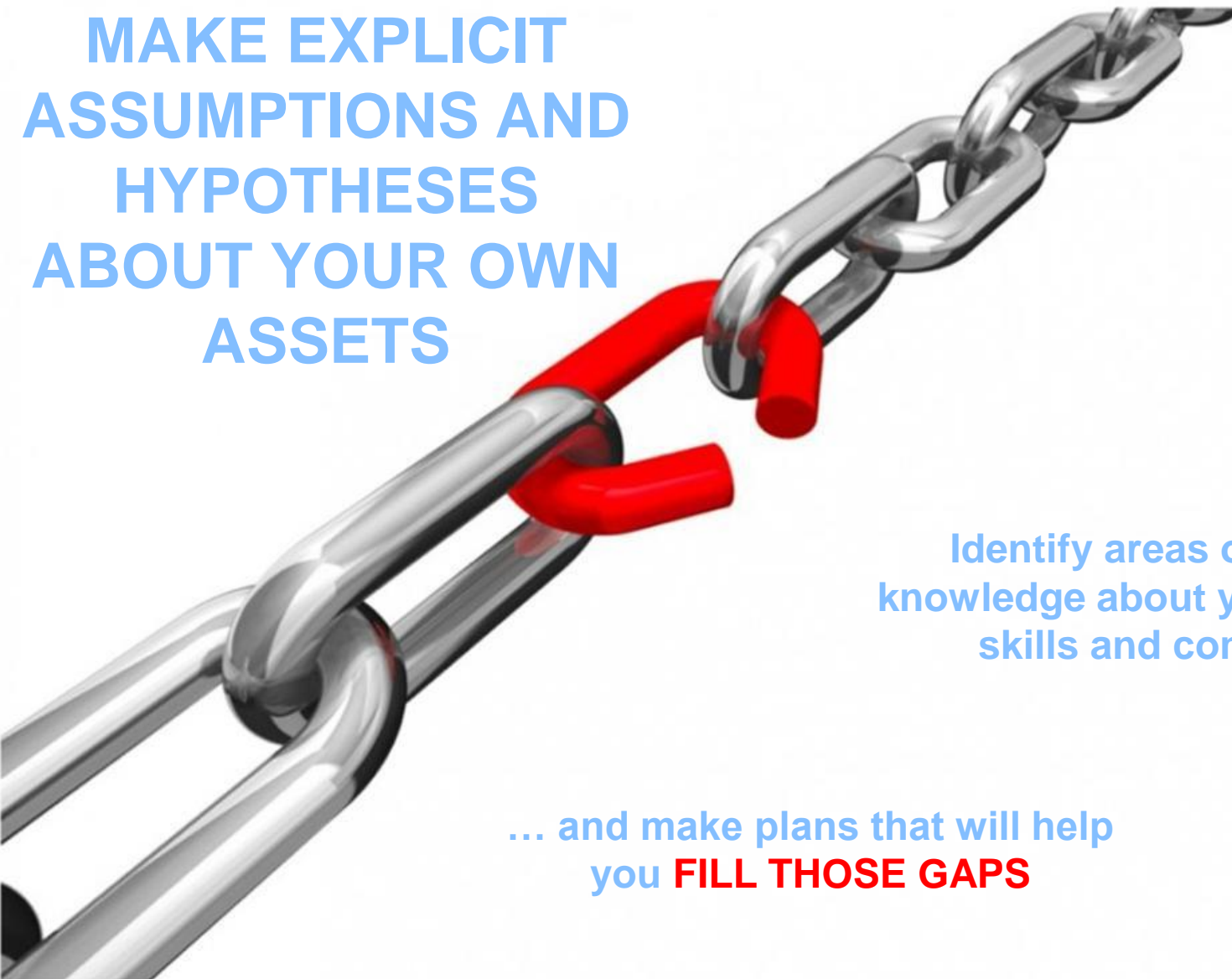
Formalization of a clear vision and specific milestones will ensure stakeholders adherence to the project



**THINK BIG START
SMALL**

2- BE CONSCIOUS OF YOUR REAL ASSETS

MAKE EXPLICIT
ASSUMPTIONS AND
HYPOTHESES
ABOUT YOUR OWN
ASSETS



Identify areas of incomplete
knowledge about your organization
skills and competences !

... and make plans that will help
you **FILL THOSE GAPS**

3- SOLUTIONS REALITY

CUSTOM SOFTWARE DEVELOPMENT

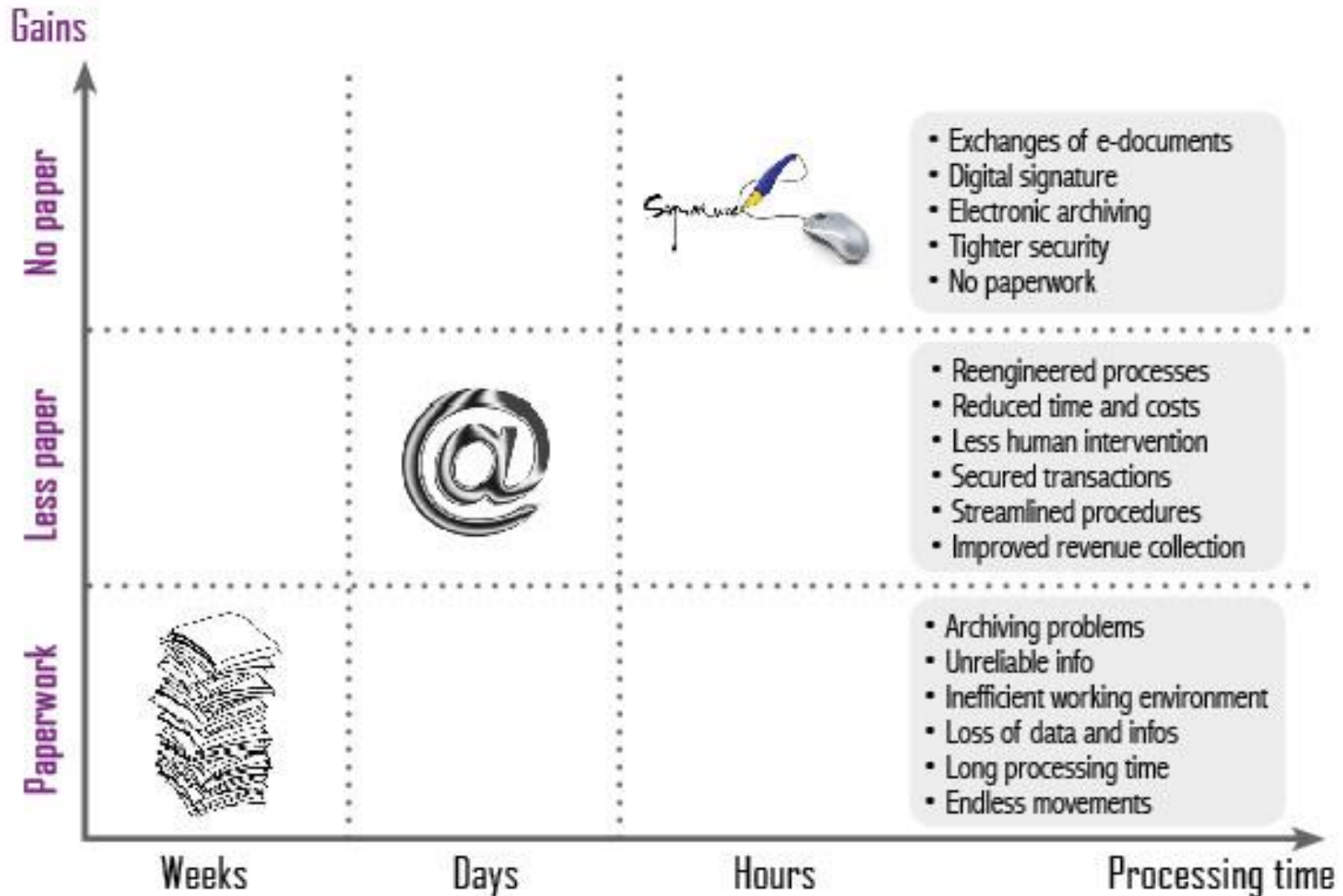


PACKAGED SOLUTION



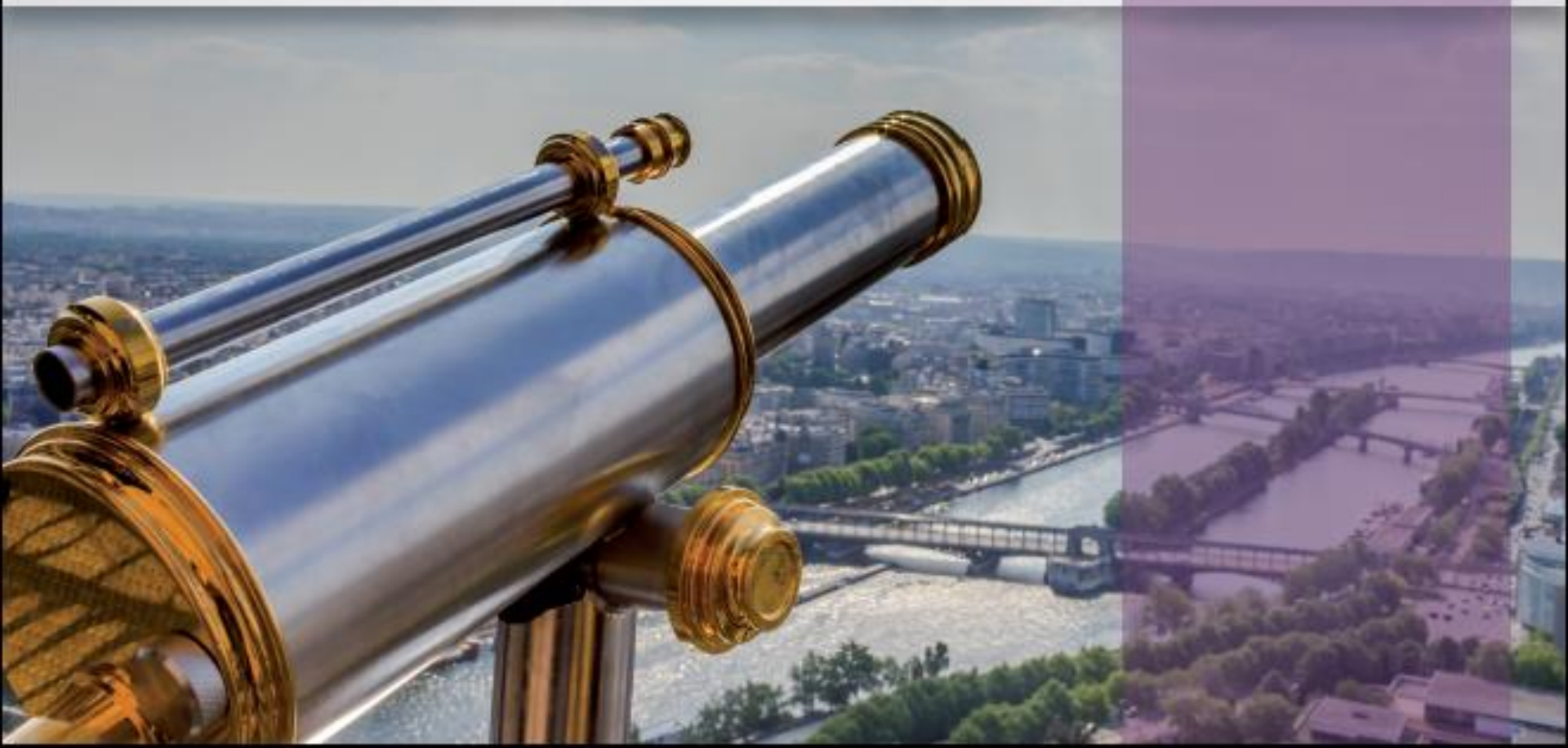
Assemble the puzzle
is **NOT** as easy

ROAD TO PAPERLESS TRADE

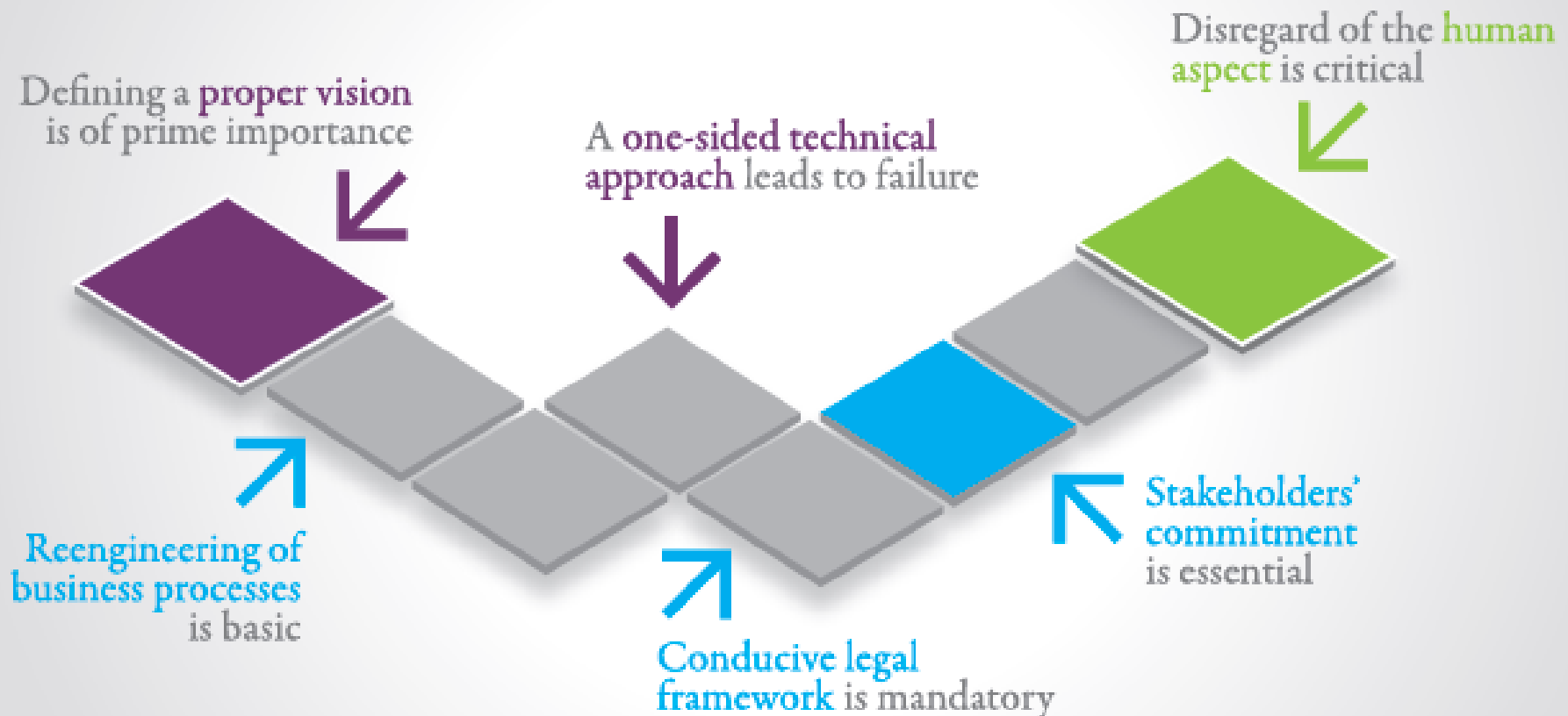


Is a **Single Window** just
a software solution ?

#NO



A Single Window is a combination of *Technologies, Rules, Processes and People*



Get more insights from GAINDE International Consulting www.gaindeconsulting.com

